

Supporting Information

Marsh et al. 10.1073/pnas.1705853114

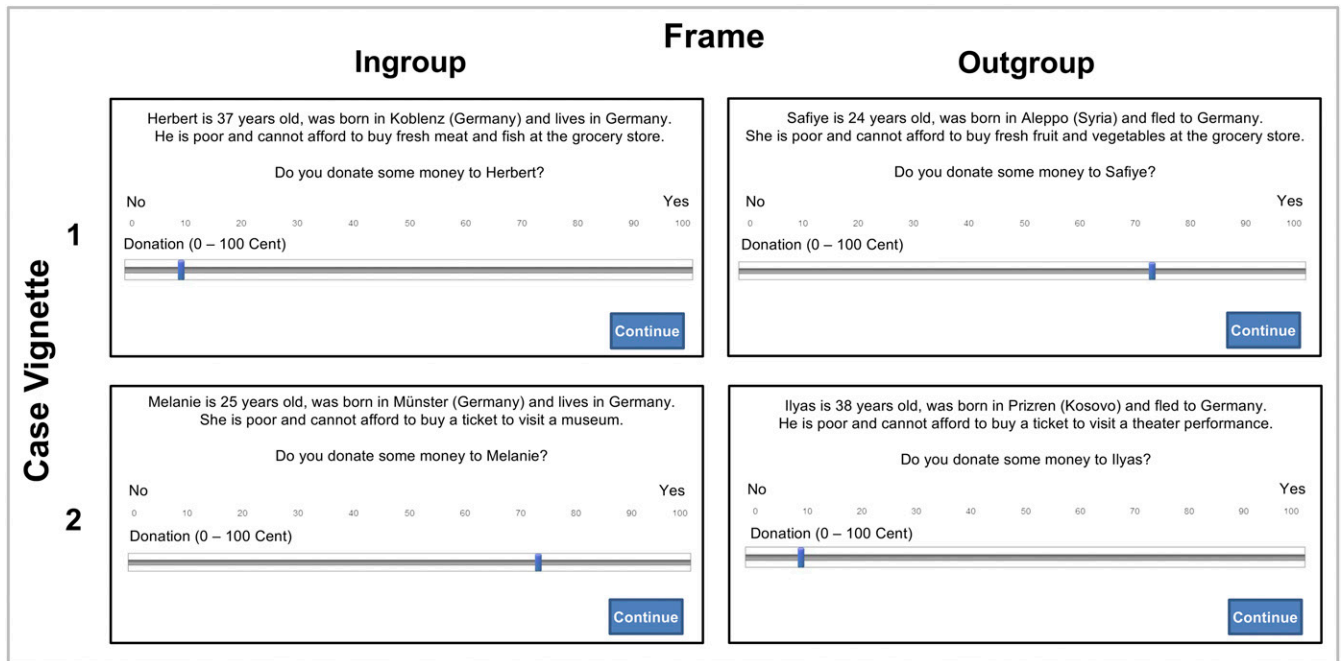


Fig. S1. Task design of Experiment 2. Given are corresponding examples of ingroup and outgroup case vignettes presented in Experiment 2. In total, the task consisted of 50 such vignettes briefly describing the personal needs of poor people, half of whom were framed as refugees (outgroup) and half of whom were framed as natives (ingroup), respectively.

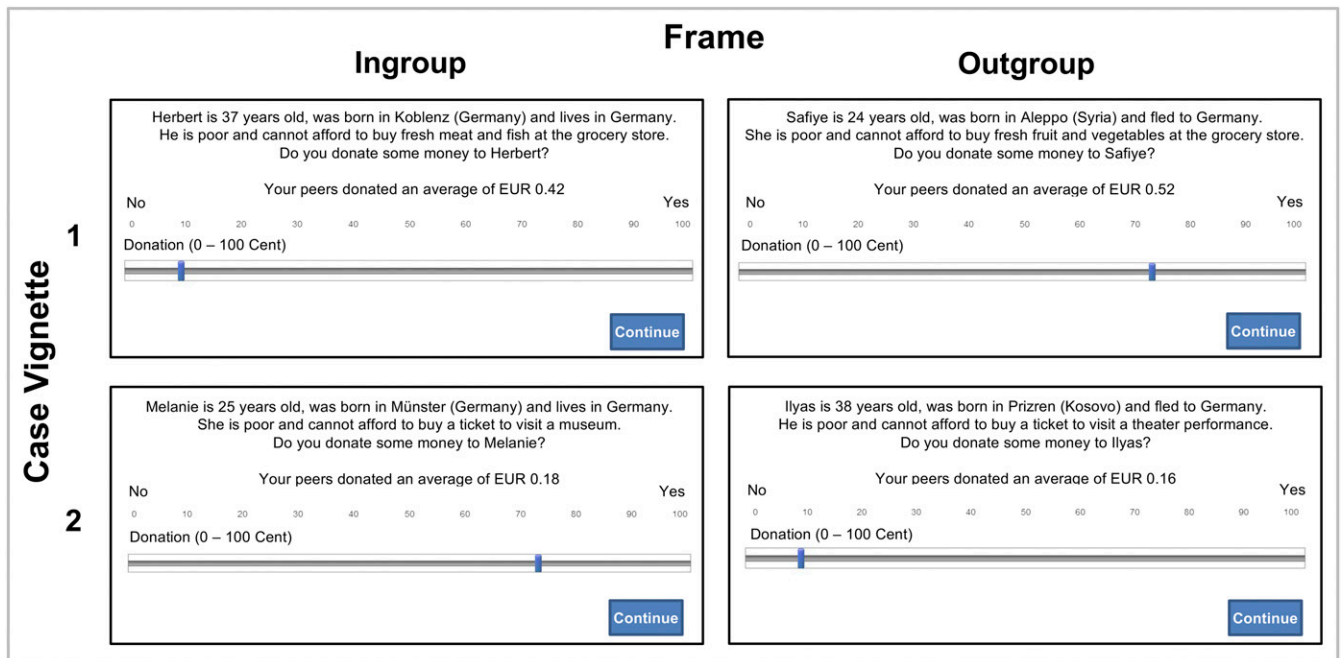


Fig. S2. Task design of Experiment 3. Given are corresponding examples of ingroup and outgroup case vignettes presented in Experiment 3. In contrast to Experiment 2, the vignettes contained normative incentives (i.e., participants were additionally informed about the average sums their peers had donated in Experiment 1 for each case).